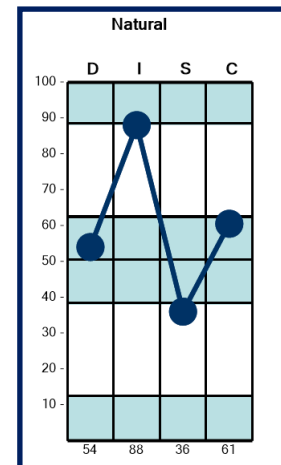
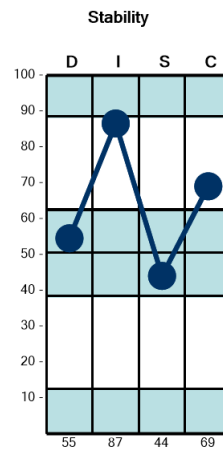
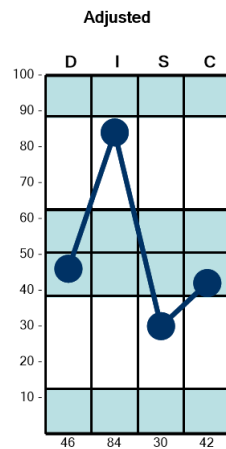


Candidate EQP Report



Name: Sample Sam
IC / Passport: 123
Age: 32

Gender: M
Nominating Company:
Contact:



Consistency: 12

GENERAL DESCRIPTION

Natural Style:

Result-oriented, Assertive, Self-starter, Confident, Persuasive, Influential, Restless, Mobile, Active, Logical, Careful, Systematic.

Motivators:

ICD profiles usually like to build network with people to expand their influence. They assume authority well and welcome challenging job roles. Often, they can be seen actively involved in a variety of activities at any given time (i.e. multi-tasking). Their active involvement is further matched by their fast-paced working style. They are motivated by authority and prestige or status symbols. Also, ICD profiles like to have control over work progression and will gladly track with their own system, if one is not readily available.

Tries to avoid:

The ICD profiles are careful with details, often falling back on precedent practices, expectations and protocols when negotiating. They do this with the intent to avoid conflict and to hold others accountable for delivering based on their promises or agreed upon standards. ICD profiles will try to avoid situations where they are left in an unstructured environment. They are uncomfortable when they do not have all the facts, details or answers for the task at hand. They need to fall back on something concrete in order to progress further or to have reassurance for their work activities.

Job focus:

These types of profiles are well-suited for roles that involve meeting with people to achieve targets. The role should also involve decisions that are based on some area of technical knowledge and details. These individuals are able to exert influence in 'selling' a concept, whilst also being able to substantiate it with adequate facts. Performance tracking is also one of their strength.

How others see this person:

The ICD profile type is perceived to be diplomatic and careful with their words. While they may appear to be forthcoming in their interactions, they are watchful with the promises or commitments that they make, taking the time to look into further details before firming them up. Although a receptive person to ideas, they can appear rigid in pushing their ideas across. They may lack the patience to hear others out, and instead prefer to be heard.